

Procurement Analysts

serving businesses for 50 years

Monday, Sept 21, 2015

cost: priceless

THE DEVIL IS IN THE DETAIL

...that's why we are regularly approached by disgruntled customers seeking help.

**'an extraordinary variety
of malpractices and
excesses'**

Office of Fair Trading
inquiry into the
photocopier leasing
industry



With over 50 years of direct experience dealing specifically with the photocopier industry and expertise of every type of copier contract, we have a deep understanding of the pitfalls and disadvantages found within copier agreements. With access to numerous financial service providers, who meet our stringent standards of fairness, we deliver an unparalleled level of service.

What makes us unique is our focus on your printer fleet, the way it is controlled and the strategy behind deployment. Our aim is to help you reduce your printing and manage your scanning in the most efficient way possible.

PANORAMA INVESTIGATE

Why did the current affairs programme investigate the copier industry?

Hundreds of schools across the UK have fallen victim to an overcharging scam that has seen them left with debts running to millions. The BBC's Panorama programme uncovered a widespread malpractice within schools, where grossly overcharging for ICT products sold by unscrupulous copier suppliers was shown to be common place. When the OFT investigated sharp practices within the photocopier industry back in 1994, it found an extraordinary variety of malpractice. The previous government put intermediaries in place to manage transactions between IT providers and schools, setting up Becta in 1998 to oversee ICT procurement.....

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